









# **AGENDA**

Our Offers and Solutions given Dry Bulk Handling in urban areas

Covering market factors and the solutions

Characteristics of sustainable ship unloading

Technologies for the highest efficiency with dust emission control

Success stories
Real-World Impact

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# **OUR OFFERS**

**Products** 



Ship-to-shore Unloader



Shore-to-ship Loader



Ship-to-shore Mobile Unloader



Terminal equipment





Conveying

Accessories



Digital solutions



Modular add-ons

Services



Inspections

Maintenance



Remote Siwertell Assistance Smartview

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Spare Parts Management



Training & Education



Operational Management



# **OUR FOOTPRINT**







Siwertell equipment operate >300 sites worldwide

Installed base globally >400 loaders/unloaders

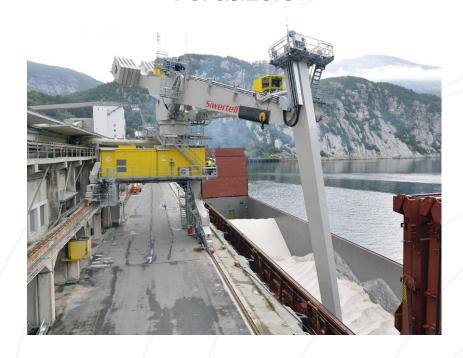
19, and counting, of the worlds first lloT solution for Ship Unloaders



# **OUR CUSTOMERS – DRY BULK HANDLING OPERATIONS**

Two (2) major types of imported bulk products in the Port of Antwerpen-Bruges

# **Fertilizers**





Minor bulk products: zinc ore, kaolin, gravel, sand, potassium salts, wood waste, malt, granite blocks, cement clinker, marble, soda, rapeseed, glass



# **MARKET FACTORS**



Continuous increase in demand of dry bulk products



**Urbanization of Ports** 



Continued increase of environmental, health and sustainability demands



Increasing costs related to operation & operators



# **OUR SHIP UNLOADING SOLUTION**

A Siwertell ship unloader with a jetty conveyor with IIoT and Service support.

# **Future proofing Dry bulk handling in European cities**

**Health and environmental benefits** 

**Economical benefits** 

Service benefits

Low noise levels Minimizing the noise pollution



#### **Fully electric**

All operation is powered by electricity



#### Minimal bulk spillage

Loss of bulk products is minimal in our enclosed system

#### **Tailored services**

To ensure up-time and longevity



Minimal dust emissions Totally enclosed transportation



#### Low degradation

Moving the bulk product with sustained quality through low velocity





#### User friendly and semi-automatic unloading

Simplifying competence allocation and ensure continuous usage







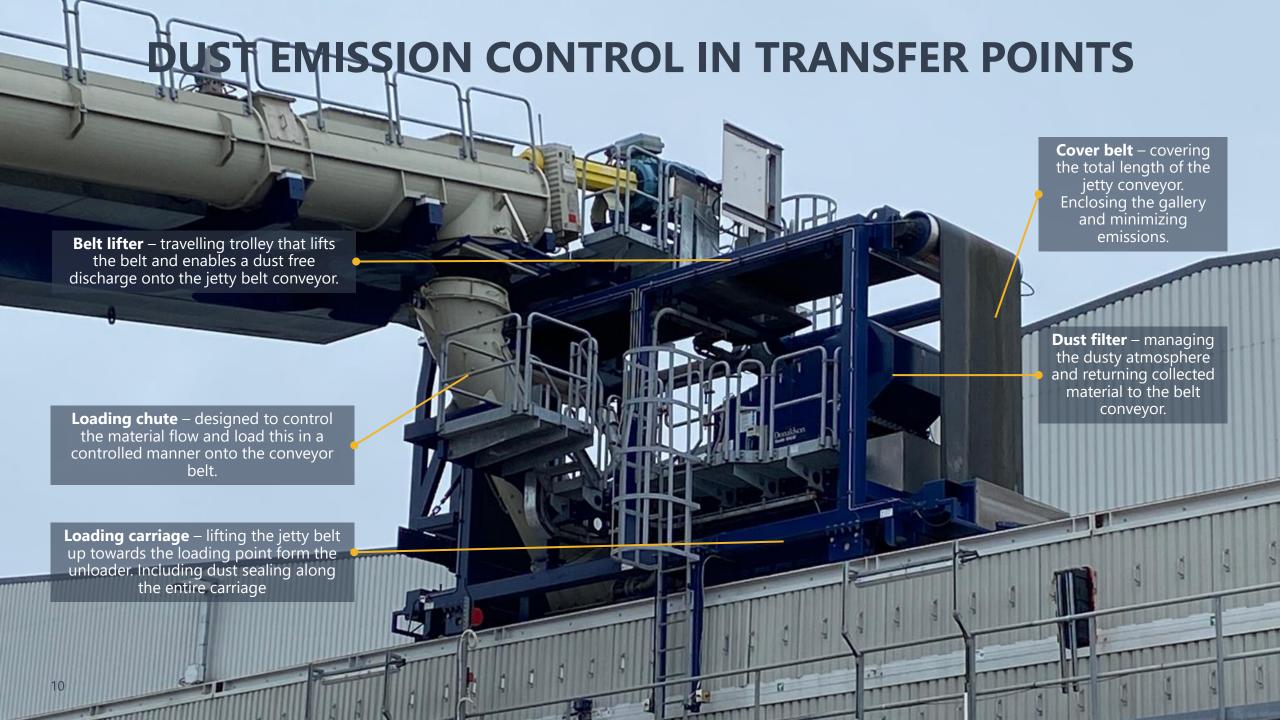


#### **Data management**

IIoT, enabling actions for improvements and reporting







# POWER OF MOVEMENT BOOST BOTH DUST MITIGATION AND OPERATIONAL EFFICIENCY The ship unloaders the enable the operator unload the cargo with the "layer-by-layer" principle.

High operational efficiency means the ships can be unloaded faster.

A quicker turnaround reduces berth occupancy and increases berth utilization.

A quicker turnaround also reduce personel requirements. High operational efficiency thus enables intake of larger bulk volumes.



# PREDICTION OF OPERATIONAL EFFICIENCY

Manufacturer	SIWERTELL AB	Ship Definition		
		- Ship Size	50000	DWT
Type of Ship Unloader	D-TYPE VST-790	<ul> <li>Material to unload</li> </ul>	40000	DWT
		Number of Holds	5	Holds
Unloading Capacity		<ul> <li>Number of Holds to unload</li> </ul>	5	Holds
Norminal Capacity	1200 t/h	Moulded breadth	28	m
Peak Capacity	1450 t/h	Moulded depth	18	m
		- Hatch opening (LxW)	23,0 x 13,5	m
Material	Wood pellets, free flowing	Hold length	27	m
Total Moisture	< 15 %			
- Bulk Density	600 kg/m³	Customer quote number		
Angle of Repose	< 30 °	Quote number	15225161	

## Expected Through ship rate, EMV handling Included

Time includes movements of ship unloader

Total Working time	=	47,5 h	
Overall Unloading Capacity	=	841 ton/h	
Percent Rate	=	70,1 %	

Other values of high operational efficiency?

- Unload cargo faster and with less emissions from the vessel compared to conventional technology.
- Ability to streamline your operation without investments downstream the unloading equipment.

Guaranteed through ship rate as per Siwertell seperate performance test procedure



# DRY BULK HANDLING

## **CASE CARD**

## Handling bulk cargo with high environmental credentials

#### Preconditions

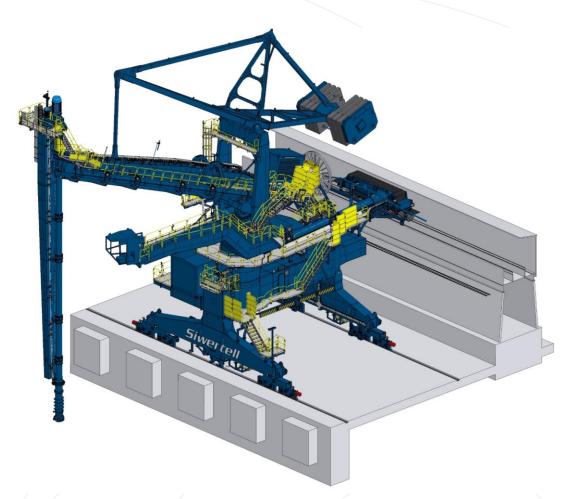
 Unloading nickel concentrate at 480 t/h using Stationary ship unloader from Bruks Siwertell.

## Requirements

- **Increasing capacity** and **efficiency** while preserving the existing jetty conveyor and enclosing gallery.
- Need for an environment-friendly solution to minimize dust, spillage, and, importantly, material degradation.

#### Solution

- Replacing the Stationary ship loader at capacity 480 t/h by a Rail mounted ship unloader at capacity of 800t/h enabling travelling motion.
- Radar based anti-collision system to enhance operational efficiency.
- Add integrated belt lifter inside enclosed conveying gallery (with panel lifter and onboard dust filter unit)

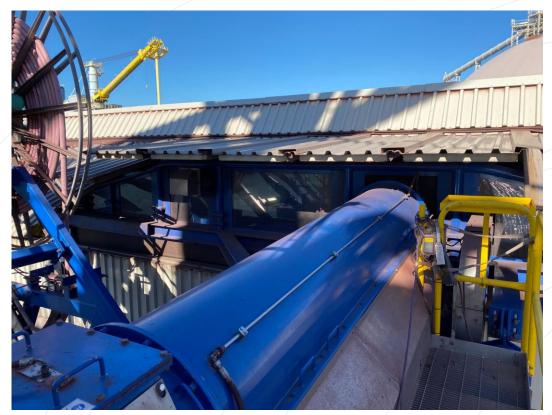






# DRY BULK HANDLING

**CASE CARD** 



The enclosed gallery with covered panel lifter creating protection from both wind and snow, and minimizing emissions.



Belt lifter with loading carriage inside enclosed gallery. Features onboard include both dust filter and sealing to further ensure minimal dusting.

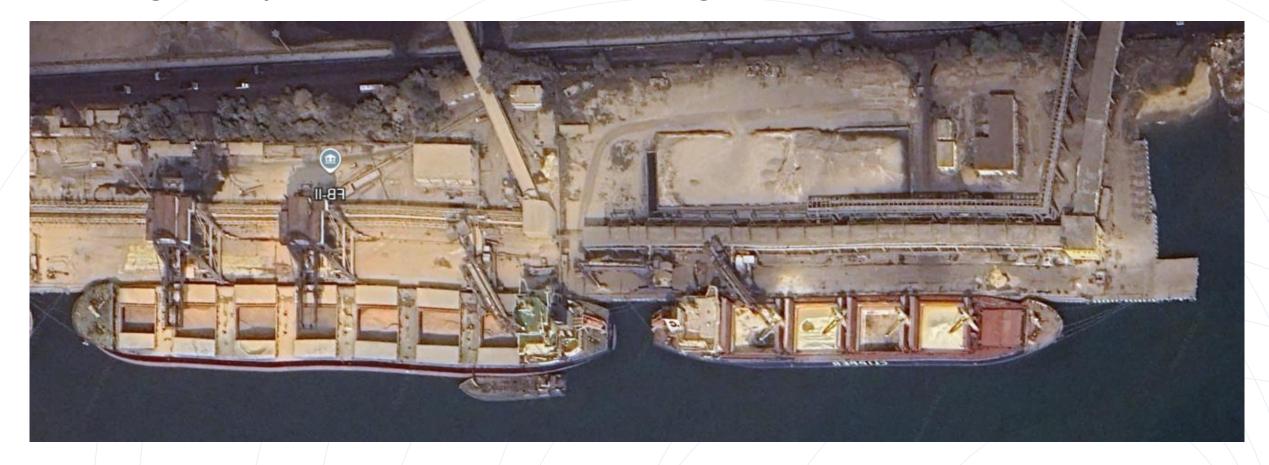


# **BULK HANDLING – SHIP UNLOADING**

**CONTRIBUTION TO CHANGE AND IMPROVEMENTS** 

Unloading sulfur by STS cranes

Unloading sulfur with Siwertell CSU

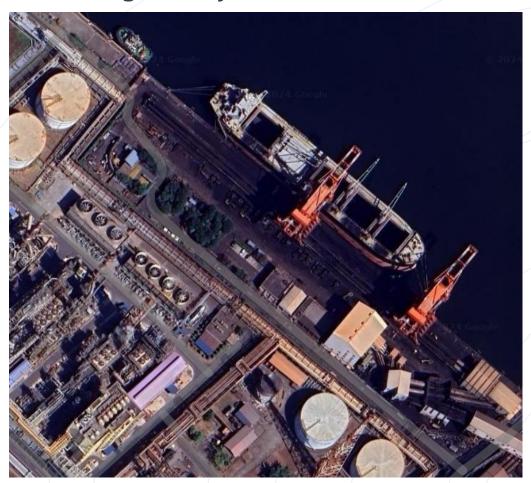




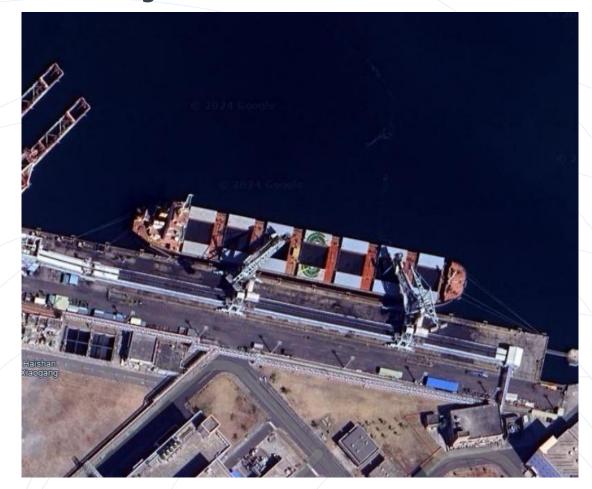
# **BULK HANDLING – SHIP UNLOADING**

## **CONTRIBUTION TO CHANGE AND IMPROVEMENTS**

Unloading coal by STS cranes



Unloading coal with Siwertell CSU





# YOUR BULK, OUR PROMISE LET'S HANDLE THE FUTURE OF BULK TOGETHER

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